AUTHORIZED FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

Penobscot Bay Media, LLC is a Service-Disabled Veteran-Owned, Economically Disadvantaged Woman-Owned Small Business headquartered in Maine. Penobscot Bay Media is a company of technical professionals focused on Geographic Information Systems, on-site IT services, custom application development, distance learning, and multimedia development.

Penobscot Bay Media, LLC

58 Dodge Mountain Rd Rockland, ME 04841

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Contract #: GS-35F-0321R | Modification # 45

Contract Period: 02/08/10 – 02/07/15

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D302 IT Systems Development Services FPDS Code D306 IT Systems Analysis Services FPDS Code D308 Programming Services

FPDS Code D310 IT Backup and Security Services FPDS Code D311 IT Data Conversion Services

FPDS Code D317 Automated News Services, Data Services, or Other Information Services

FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

1. Geographic Scope of Contract:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- [] The Geographic Scope of Contract will be domestic and overseas delivery.
- [] The Geographic Scope of Contract will be overseas delivery only.

[X] The Geographic Scope of Contract will be domestic delivery only.

2. Contractor's Ordering Address and Payment Information:

Penobscot Bay Media, LLC 58 Dodge Mountain Rd Rockland, ME 04841

DUNS Number: 02-253-4205

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Phone: (207) 596-6130 FAX: (207) 596-6130

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: 02-253-4205

Block 30: Type of Contractor - B. Other Small Business (Service-Disabled Veteran-Owned)

A. Small Disadvantaged Business

B. Other Small Business

C. Large Business

G. Other Nonprofit Organization

L. Foreign Contractor

Block 31: Woman-Owned Small Business - Yes

Block 36: Contractor's Taxpayer Identification Number (TIN): 01-0530519

4a. CAGE Code: 3AXL3

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB:

SIN 132-51: As mutually agreed

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)
132-51 As mutually agreed

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: .5% 7 days from receipt of invoice or date of acceptance, whichever is later
- b. Quantity: Case by Case Requires Prior Approval
- c. Dollar Volume: None
- d. Government Educational Institutions: Same discount as other Federal customers
- e. Other: None

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing:

10. Small Requirements

The minimum dollar value of orders to be issued is as follows:

SIN 132-51 Professional Services \$250

11. Maximum Order

The Maximum Order value of orders to be issued is as follows:

CONTRACTOR PRICE LIST FOR SIN 132-51

Price List (SIN 132-51 Information Technology Professional Services)

Penobscot Bay Media LLC :: Federal Supply Schedule 70		CY 2012	CY 2013	CY 2014
132-51	Information Technology Professional Services	Fully loaded Off-Site Hourly Rates	Fully loaded Off-Site Hourly Rates	Fully loaded Off-Site Hourly Rates
	Administrative Assistant	\$48.77	\$49.75	\$50.74
	Analyst	\$86.73	\$88.46	\$90.23
	ArcSDE Tuning Engineer	\$195.13	\$199.03	\$203.01
	Data Management Specialist	\$117.91	\$120.27	\$122.67
	Database Administrator	\$157.18	\$160.33	\$163.53
	GIS Analyst	\$81.30	\$82.92	\$84.58
	GIS Application Developer	\$108.39	\$110.56	\$112.77
	GIS Consultant/Project Manager	\$130.08	\$132.68	\$135.34
	GIS System/Software Developer	\$151.77	\$154.81	\$157.91
	Graphic Designer I	\$56.48	\$57.61	\$58.77
	Graphic Designer III	\$113.82	\$116.10	\$118.42
	Network Administrator	\$124.66	\$127.15	\$129.70
	Principal/GIS Program Manager	\$157.18	\$160.33	\$163.53
	Principal/Senior Program Manager	\$157.18	\$160.33	\$163.53
	Program Manager	\$135.50	\$138.21	\$140.98
	Programmer I	\$97.57	\$99.52	\$101.51
	Programmer II	\$113.82	\$116.10	\$118.42
	Programmer III	\$130.08	\$132.68	\$135.34
	Senior GIS Application Developer	\$135.50	\$138.21	\$140.98
	Senior GIS Consultant/ Project Manager	\$135.50	\$138.21	\$140.98
	Senior GIS System/Software Architect	\$168.01	\$171.37	\$174.80
	Technical Analyst	\$92.15	\$93.99	\$95.87
	Technical Writer/Illustrator I	\$70.46	\$71.87	\$73.30